Bottcher, Helen

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Subject: STEEL PIPE(SMLS AND WELDED STEEL PIPE)

Dear Manager,

Good day. Greatings from "HUNAN GREAT STEEL PIPE CO.,LTD"

Glad to know that your esteemed comopany on the business of STEEL PIPE (SMLS AND WELDED STEEL PIPE).

We "Hunan"

specialized in Manufacturing <u>SMLS</u> and <u>WELD steel pipes</u>, Pipe

fittings with more than 20 years' production experiences.

Who cooperated with us?

SHELL, PEMEX (Mexico), IBERDROLA (Constructor Spain), PDVSA (Venezuela), PETROBRAS (Brazil), EIED, NIOC (Iran) and SAU DI ARABIA GAS PIPELINE, NPDC (Nigeria), NOAC (Nigeria), and so on.

What's OD, WT and standard pipes we can offer?

SMLS OD: 6-914MM WALL THICKNESS: MAX 53.98 MM STANDARD: API /ASTM/EN/DIN
ERW OD: 6-610MM WALL THICKNESS: MAX 26.5 MM STANDARD: API /ASTM/EN/DIN
LSAW OD: 273-1620MM WALL THICKNESS: MAX 65 MM STANDARD: API /ASTM/EN/DIN
SSAW OD: 219-3120MM WALL THICKNESS: 3MM-25MM STANDARD: API /ASTM/EN/DIN

What's machineries does our factory equiped with?

Slight-

stretch reducing mill, rotating heat furnace, hot rolling mill, straiterner, ultrasonic and eddy current detection facility, on-line super spiral accumufator, on-line advanced straight edge case forming process, and on-line SXFJ610 Digital Rotatory cutting machine and other US made machineries.

What's kind of service we can provide with you, and why cooperate with us?

- 1. Full projects reference all of the world and vendor references from the most main oil and Gas in stitute, companies, investors
- 2. The inspection program is full supported to the docs requirements
- 3. The list of producing equipment and inspection equipment will be provided

- 4. The relative shipping docs, third party inspection report, Mill test certification, custom appreciate lette rs
- 5. The mill certification such as API monogram, ISO ect....
- 6. The financial yearly reports in latest 3 years
- 7. ITP, MPS & ISO manual
- 8. Full system of after sales records(tracking purpose)
- 9. Prices competitively level
- 10. Full presentation experiences and guidance
- 11. Engineering design & construction capacities
- 12. Financial supports, various of payment term could be acceptable such as L/C, T/T, OA, DP
- 13. Logistical and shipping chains, we have signed the yearly agreement with the main NVOCC in China can make helps the saves from shipping
- 14. Free custom inspection corporation & checked corporation in CCPIT
- 15. Full bank supported company with a perfect line of Credit "AAAAA"

Please feel free to drop me an email should our company be of your interested.

Hunan Steel Group is always your best choice from China market.

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Best Regards

Liz Zhang

Industrial Pipe Division

Hunan Great Steel Pipe Co.,Ltd

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